



DATE: May 14, 2018

TO: All Sales Personnel & Customers

RE: US Price Increase Announcement - Effective June 20, 2018

Due to continued steel and freight costs increases, Atkore will increase prices of Unistrut products 9% on Channel items and 5% on Fittings & Accessories effective June 20, 2018. Specific customer pricing will be shared in the coming days.

Price adjustments will affect stock quotes. Current job quotations will be honored for the period of their specified term and will increase thereafter.

Customer orders placed prior to 5:00 pm central time on last business day prior to effective increase date will be honored at the pre-increase price levels if for immediate shipment. Atkore reserves the right to limit order quantities to two weeks of average customer purchases and adherence to specific job quoted product assortment.

Atkore is committed to be the customer's first choice by providing unmatched quality, delivery and value.

If you have any questions regarding this announcement, please contact your sales representative.

Thank you for your business and support.

Sincerely,

A handwritten signature in black ink, appearing to read 'Darin Gleason'.

Darin Gleason
VP & General Manager
Metal Framing Business
Atkore International